## BALANCE SHEET

## At as Mar 31, 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 105,746,009,052 | 110,139,010,992 |
| I. Cash and cash equivalents | 110 |  | 9,098,883,541 | 8,132,668,192 |
| 1.-Cash | 111 |  | 4,098,883,541 |  |
| 2. Cash equivalents | 112 |  | 5,000,000,000 | 4,500,000,000 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | $\mathbf{5 1 , 2 1 1 , 6 1 3 , 3 6 0}$ | 52,238,754,447 |
| 1. Trade accounts receivables | 131 |  | 37,944,209,906 | 28,300,679,373 |
| 2. Advances to suppliers | 132 |  | 11,696,477,439 | 22,361,238,421 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 2,-031,-773,963 | 2,037,784,601--1-1-1-1 |
| 6. Provision for short-term bad receivables | 139 |  | (460,947,948) | (460,947,948) |
| IV.Inventories | 140 |  | 43,172,124,826 | 47,699,112,393 |
| 1. Inventories | 141 |  | 43,454,962,147 | 47,981,949,714 |
| 2. Provision for devaluation of inventories | 149 |  | (282,837,321) | (282,837,321) |
| V. Other short-------------1 | 150 |  | 2,263,387,325 | 2,068,475,960 |
| 1. Short-term prepaid expenses | 151 |  | 654,132,417 | 573,225,858 |
| 2. VAT deductible | 152 |  | 1,224,060,780 | 804,841,309 |
| 3. Tax and accounts receivable from State budget | 154 |  |  | 507,223 |
| 4. Other short-term assets | 158 |  | 385,194,---128 | 689,901,570 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 45,231,968,835 | 44,802,543,429 |
| I. Long-term receivables | 210 |  | - | ------------- |
|  | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 33,577,517,835 | 33,304,443,429 |
| 1. Tangible fixed assets | 221 |  | 18,221,814,602 | 17,805,138,564 |
| -Historical cost | 222 |  | 47,026,922,773 | 47,254,205,973 |
| -Accumulated depreciation | 223 |  | (28,805,108,171) | (29,449,067,409) |
| 2. Finance leases fixed assets | 224 |  | ----------------- | ------------------ |
| -Historical cost | 225 |  |  |  |
| --Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 13,774,278,800 | 13,774,278,800 |
| -Historical cost | 228 |  | 13,774,278,800 | 13,774,278,800 |
| --Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 |  | 1,581,424,433 | 1,725,026,-------------1- |
| III. Property investment | 240 |  | -------------------------- | -------------- |
| -Historical cost | 241 |  |  |  |
| - Accumulated depreciation(*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 11,654,451,000 | 11,498,100,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 11,498,100,000 | 11,498,100,000 |
| 3. Other long-term investments | 258 |  | 156,351,000 |  |
|  | 259 |  |  |  |
| V.Other long-term assets | 260 |  | - | - |
| 1. Long-term prepaid expenses | 261 |  |  |  |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  |  |  |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 150,977,977,887 | 154,941,554,421 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 54,930,630,197 | 57,138,461,253 |
| I. Short-term liabilities | 310 |  | 54,752,396,280 | 56,550,697,910 |
| 1. Short-term borrowing and debts | 311 |  | 17,389,437,054 | 31,172,083,099 |
| 2. Trade accounts payable | 312 |  | 17,115,513,521 | 11,350,465,207 |
| 3.-Advances from customers | 313 |  | 1,164,643,515 | 5,350,062,232 |
| 4. Taxes and liabilities to State budget | 314 |  | 3,163,736,681 | 1,851,315,825 |
| 5. Payable to employees | 315 |  | 2,266,674,932 | 1,471,489,835 |
| 6. Payable expenses | 316 |  | 196,317,452 | 1,727,952,846 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9.-Other short-term payables | 319 |  | 13,------------125 | 3,-727,-328,--766 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 178,233,917 | 587,763,343 |
| 1.-Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  |  |  |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336--- |  | 28,-047,-805 | 9,031,437-1 |
| 7. Unrealized revenue | 337 |  | 150,186,112 | 578,731,906 |
| B. OWNER'S EQUITY $(400=410+430)$ | 400 |  | 96,047,347,690 | 97,803,093,168 |
| I. Capital sources and funds | 410 |  | $\mathbf{9 5 , 5 0 4 , 4 5 7 , 2 7 6}$ | 97,882,089,287 |
| 1. Paid-in capital | 411 |  | 80,000,000,000 | 80,000,000,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3.-Other capital of owner | 413 |  | (190,000) | (190,000) |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 431,547,769 |  |
| 7. Investment and development fund | 417 |  | 6,798,219,311 | 6,798,219,311 |
| 8. Financial reserve fund | 418 |  | 2,057,177,162 | 2,057,177,162 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 6,217,703,034 | 9,026,882,814 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 542,890,414 | (78,996,119) |
| 2. Budgets | 432 |  | 542,890,414 | (78,996,119) |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 150,977,977,887 | 154,941,554,421 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4.-3ad debts write-------1 |  |  | 0 | 0 |
|  |  |  | 51,222.11 | 90,641.70 |
| +USD |  |  |  |  |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

Nam Viet Joint Stock Company
INCOME STATEMENT
Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 35,985,547,046 | 28,108,089,215 | 35,986,547,046 | 28,108,089,215 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 35,985,547,046 | 28,108,089,215 | 35,986,547,046 | 28,108,089,215 |
| 4. Cost of goods sold | 11 |  | 29,399,146,233 | 23,262,040,344 | 29,399,146,233 | 23,262,040,344 |
| 5. Gross profit | 20 |  | 6,586,400,813 | 4,846,048,871 | 6,587,400,813 | 4,846,048,871 |
| 6. Financial income | 21 |  | 276,740,936 | 406,981,905 | 276,740,936 | 406,981,905 |
| 7. Financial expenses | 22 |  | 1,147,893,760 | 956,428,854 | 1,147,893,760 | 956,428,854 |
| Include: Interest expense | 23 |  | 560,697,348 | 431,501,700 | 560,597,348 | 431,501,700 |
| 8. Selling expenses | 24 |  | 1,283,537,299 | 425,226,259 | 1,283,537,299 | 425,226,259 |
| 9. General \& administrative expenses | 25 |  | 1,669,031,829 | 1,229,398,003 | 1,669,031,829 | 1,229,398,003 |
| 10. Net operating profit | 30 |  | 2,762,678,861 | 2,641,977,660 | 2,763,678,861 | 2,641,977,660 |
| 11. Other income | 31 |  | 45,501,620 | 79,837,463 | 45,501,620 | 79,837,463 |
| 12. Other expenses | 32 |  | 701 | 20,902,060 | 701 | 20,902,060 |
| 13. Other profit | 40 |  | 45,500,919 | 58,935,403 | 45,500,919 | 58,935,403 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 2,808,179,780 | 2,700,913,063 | 2,809,179,780 | 2,700,913,063 |
| 16. Current corporate income tax expenses | 51 |  | 702,294,945 | 675,228,266 | 702,294,945 | 675,228,266 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 2,105,884,835 | 2,025,684,797 | 2,106,884,835 | 2,025,684,797 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 2,105,884,835 | 2,025,684,797 | 2,106,884,835 | 2,025,684,797 |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

As at Mar 31, 2011 (Indirect method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 2,809,179,780 | 2,700,943,063 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 643,959,238 | 604,964,082 |
| Provisions | 03 |  |  |  |
|  | 04 |  |  |  |
| Loss/gain from investments | 05 |  | (157,215,515) |  |
| Interest expenses | 06 |  | 560,697,348 | 431,501,700 |
| 3. Operating profit before the changes of current capital | 08 |  | 3,856,620,851 | 3,737,408,845 |
| Changes in accounts receivable | 09 |  | (831,722,499) | 10,650,203,590 |
| Changes in inventories | 10 |  | (4,526,987,567) | (5,708,331,628) |
| Changes in trade payables | 11 |  | $(1,333,844,115)$ | (5,919,281,350) |
| Changes in prepaid expenses | 12 |  |  |  |
| Paid interest | 13 |  | (560,697,348) | (431,501,700) |
|  | 14 |  | (610,827,889) | (416,661,309) |
| Other receivables | 15 |  |  |  |
| Other payables | 16 |  | (10,282,764,414) | (360,642,029) |
| Net cash provided by (used in) operating activities | 20 |  | (14,290,222,981) | 1,551,194,419 |
|  |  |  |  |  |
| II.-------------------------------------------10 |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (370,884,--------12) | (27,768,097) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
|  | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 157,215,515 | 8,626,320 |
| Net cash used in investing activities | 30 |  | (213,669,317) | (19,141,777) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 36,428,111,833 | 15,802,745,652 |
| 4. Cash paid to principal debt | 34 |  | (22,890,434,884) | (39,524,375,978) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | 13,537,676,949 | (23,721,630,326) |
|  |  |  |  |  |
| Net cash during the period | 50 |  | (966,215,349) | (22,189,577,684) |
|  | 60 |  | 9,098,883,541 | 36,148,791,850 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 8,132,668,192 | 13,959,214,166 |

